

Adam Osman

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Current Employment:

2014- University of Illinois at Urbana-Champaign, Assistant Professor

Other Positions and Professional Affiliations:

2016- J-PAL MENA, Co-Scientific Director
2016- J-PAL, Affiliate
2015- Economic Research Forum, Research Associate
2014- 2016 J-PAL MENA, Scientific Advisor

Fields of Concentration:

Primary: Development Economics

Secondary: Labor Economics, International Trade, Experimental Economics

Education:

Ph.D., Economics, Yale University, 2014
M.Phil., Economics, Yale University, 2011
M.A., Economics, Yale University, 2009
B.S. Mathematics, Stony Brook University, 2007
B.A. Economics, Stony Brook University, 2007

Fellowships, Honors and Awards:

Ibn Khaldun Prize, Middle East Economic Association, 2017
Kauffman Dissertation Fellowship in Entrepreneurship, 2013-2014
Yale University Graduate Fellowship, 2007-2012

Teaching Experience:

Instructor (UIUC):

Topics in Development Economics II (Graduate), Spring 2015, 2016, 2017, 2018
Economics of Poverty Alleviation (Undergraduate), Fall 2014, Spring 2016, Fall 2016, 2017

Publications:

"Exporting and firm performance: Evidence from a randomized experiment." with David Atkin and Amit Khandelwal, 2017, *The Quarterly Journal of Economics* 132.2, 551-615 (Editor's Choice)

"Follow the Money: Methods for Identifying Consumption and Investment Responses to a Liquidity Shock" with Dean Karlan and Jonathan Zinman, 2016, *Journal of Development Economics*, (121), 11-23

“Bank-Insured RoSCA for Microfinance: Experimental Evidence in Poor Egyptian Villages” with Mahmoud El-Gamal, Mohamed El-Komi and Dean Karlan, 2014, *Journal of Economic Behavior and Organization*, (103), S56-73

Working Papers:

“The Dangers of the Double-Bottom Line: A Poverty Targeting Experiment Misses Both Targets” with Dean Karlan and Jonathan Zinman, (March 2018)

“To Borrow or Not to Borrow: Religious Norms and the Elasticity of Demand for Credit” with Dean Karlan and Nour Shammout, (November 2017)

“Occupational Choice under Credit and Information Constraints”, (January 2014)

Works In Progress:

“Can International Trade Change Minds?” with David Atkin and Amit Khandelwal

“Identifying and Lending to High Potential Micro-Entrepreneurs” with Gharad Bryan and Dean Karlan

“Stigma and Selection into Job Training Programs” with Jamin Speer

“Skill Demands, Mismatch and Employer Perceptions in Hiring Decisions” with Jamin Speer and Andrew Weaver

“Adding Mentorship to Employment Programs: Experimental Evidence from Egypt” with Ahmed El-Sayed

“Grants vs. Loans: Mapping Investment Decisions into Business Outcomes” with Bruno Crépon and Mohamed El-Komi

“Improving Labor Market Outcomes with Job Fairs” with Bruno Crépon and Mona Said

Research Grants:

J-PAL Government Partnership Initiative, 2016-2017 (\$49,987)

International Labor Organization\Taqeem\IDRC, 2016-2019 (\$398,859)

Sawiris Foundation for Social Development, 2016-2019 (\$434,127)

International Development Research Centre, 2015-2019 (\$397,925)

Private Enterprise Development in Low-Income Counties, 2014-2016 (£362,396)

Consultative Group to Assist the Poor, 2014-2015 (\$49,600)

IPA Entrepreneurship and SME Research Grant, 2013-2014 (\$58,947)

IPA Financial Capability Research Preparation Grant, 2012 (\$10,016)

Private Enterprise Development in Low-Income Counties, 2012 (£34,669)

Sasakawa Research Grant, 2012 (\$20,000)

International Growth Centre Research Grant, 2010 (£67,540)

Presentations and Conferences:

2018 (Planned): International Monetary Fund

2017: World Bank Office of Chief Economist for MENA, Illinois State University, Southern Illinois University, UIUC Psychology; Northwestern University (CSDE)

2016: ASSA meetings, NBER Summer Institute, University of Connecticut

2015: Midwest International Economic Development Conference, JPAL Executive Education (Instructor) – American University in Cairo, University of Memphis, NEUDC, Southern Economic Association Conference (SEA)

2014: Midwest Development Day; Northeast Universities Development Consortium Conference (NEUDC); Northern Illinois University; J-PAL Post-Primary Education and Youth Conference; World Bank - Solutions4Work – Istanbul; World Bank – DIME; North Dame University; Binghamton University

2013: Northeast Universities Development Consortium Conference (NEUDC); Stony Brook University

Referee Service:

American Economic Review; Review of Economic Studies; Review of Economics and Statistics; American Economic Journal: Economic Policy; Economic Journal; National Science Foundation; Journal of Development Economics; Journal of International Economics; Journal of Economic Behavior and Organization; Demography; Economic Development and Cultural Change; Economics Letters; World Bank Economic Review; Journal of Economic Studies; Middle East Development Journal; International Tax and Public Finance; Innovations for Poverty Action Research Review Committee

References available upon request.